

Oakland, CA
716.984.3540

Experience

COO, Head of Product

December 2018 — present

Gauntlet. San Francisco, CA

- Product owner for the company, leading the development of our simulation platform
- Manage company operations and sales, personally closing \$1mm in new business and a dozen customer logos in the first year after launch
- Contribute to Gauntlet's research, publishing at top industry and academic conferences

Fulfillment Lead

June 2016 — February 2018

Gigster. San Francisco, CA

- Managed company-wide revenue to 17% QoQ growth, then an all-time high
- Specified product, project management, and QA processes across a software development organization with 300 active projects, shipping over 500 projects.
- As head of supply-side growth, grew our freelancer network from 350 to 1200 engineers, product managers and designers.
- Implemented incentive changes that increased project deliverable timeliness from 20% to 70%
- Launched a new Quality Assurance product, growing to \$1mm in revenue in 6 months

Product Manager

November 2015 — June 2016

Gigster. San Francisco, CA

- Product owner leading development and design for our customer portal and various internal tools, increasing Customer Satisfaction from 5.7 to 9.1 out of 10.
- Built out a data reporting infrastructure and hundreds of (SQL) queries on top of it to analyze performance trends and gain insights into customer behavior and project success.

Program Manager II

Microsoft. Redmond, WA

HoloLens / Windows Holographic

September 2013 — September 2014

Windows Division, Applications and APIs

August 2010 — September 2013

- Lead the design of the UI and API surface for the Windows Contact Picker, an API in Windows that allows third party apps to access contacts. Received a patent for this in 2014.
- Analyzed data from over 300 million customers, using competitive analysis, business intelligence metrics, and user research studies to inform product design and drive product vision.

Software Analyst

Fall 2008

Goldman Sachs & Co. Jersey City, NJ

- Developed multi-tier web applications that mined and analyzed data from databases and remote process connections that handled over \$100 billion a day in financial transactions

Education

Cornell University, College of Engineering, Ithaca, NY

Bachelor of Science in Computer Science, Applied and Engineering Physics

May 2010

Dean's List - Spring 2007, Fall 2007, and Spring 2008

Technical Skills

Python, JavaScript, HTML, CSS, Java, SQL, Unix, Ruby, Node, AngularJS, Unity3D, Looker/LookML